



Wheaton Advisors Pvt Ltd.



Wheaton Advisors

Investment Banking / Equity Research Back End Support

M&A Transaction
Support

Financial
Modelling &
Business Valuation

Industry
Research

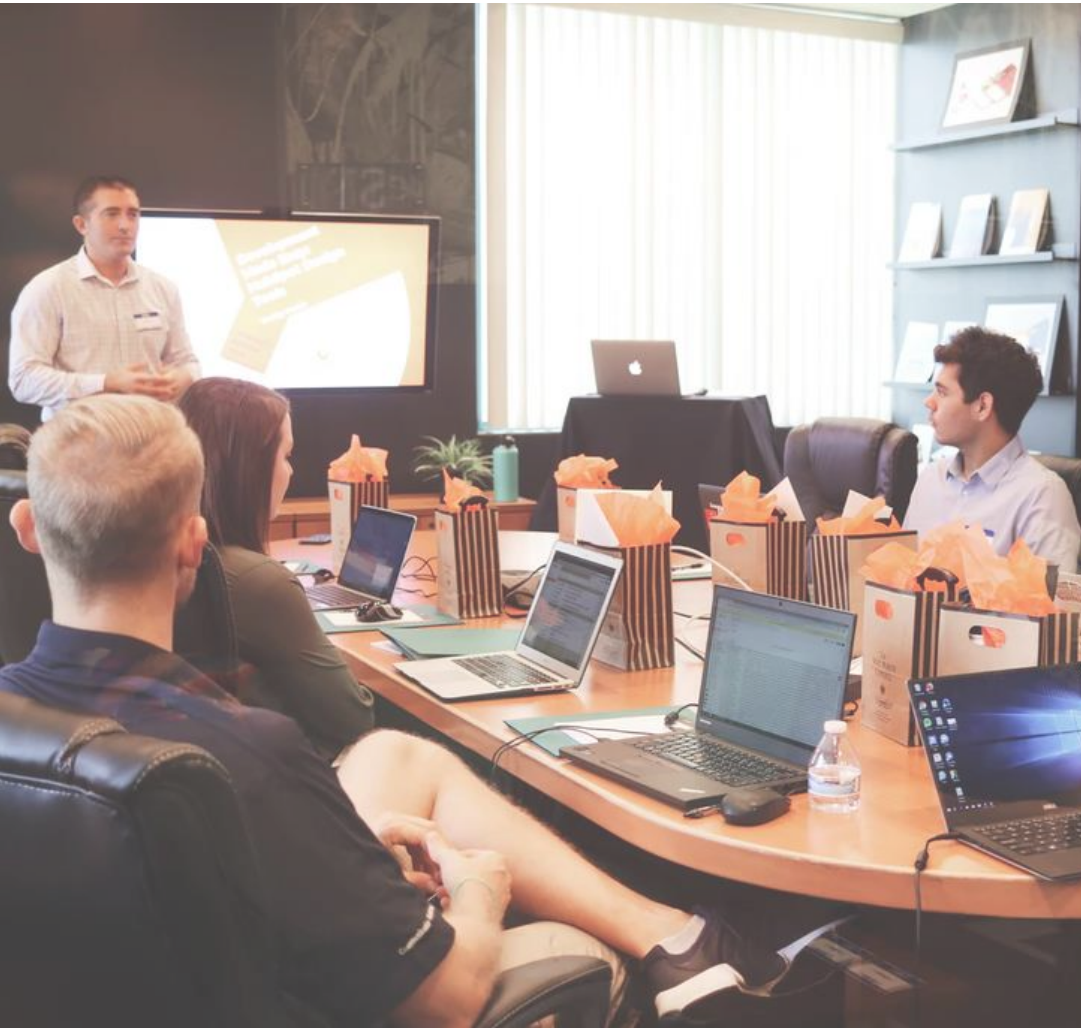
Equity
Research

About Us



Wheaton Advisors, is a

Financial and Management Consultancy firm.



A vibrant team of like-minded, enterprising individuals with a rich and diverse **experience of 40+ years** in the industry across various sectors



Committed to building a niche **financial advisory and management consultancy firm**



15+ reputed clients for CXO / Promoter Office Support, Strategy, Organization Restructuring, Financial Modelling, Strategic Planning

Our Services



**Financial
Modelling**



**Equity
Research**



**Resource
Support-Full
Time Analysts**



**M&A
Transaction
Support**



**Industry
Research**

What We Do?



Independent Financial Model Audit

We review financial models and provide detailed feedback/ Analysis on complex financial models.



M&A Transaction Support

We provide M&A and fund-raising support to all kinds of companies- from start-up to corporations – driving everything right from sourcing to final closing.



Equity & Industry Research

We provide extensive, in-depth analysis and research of the securities, sectors for our clients using Top-down, bottom up or Mixed approach depending upon the requirements.



Financial Modelling & Business Valuation

We prepare detailed Financial models using various valuation methodologies like Discounted Cash Flow valuation, Relative Valuation, Sum of the Parts Valuation, to name a few.

Structure

Training Division



Support Division



Providing need based financial solutions to individuals and organisations.



We **help clients identify their financial objectives** and help them chart out the right path to meet those.



Financial Modelling

- › **Financial Modelling is our forte.**
- › We prepare high-quality financial models in MS Excel for M&A, Equity Research, Project Finance, Analysis for investment banks, Private Equity and corporations.



Information Memorandums

- › We prepare high-quality Information Memorandums to help businesses and investment banks present the investment opportunities to their potential investors and suitors
- › Information Memorandums include information on several aspects of the business, operational details, Sales & Marketing information, financial information, and Management & Team information.



Equity and Industry research

- › We provide research reports employing appropriate valuation methodologies to value large cap, mid cap, and small cap stocks across all the industries.
- › We identify key industry players and conduct an insightful comparative analysis to paint a picture of the industry's competitive landscape.



Resource Support-Full Time Analysts

Our full-time analysts help as a part of extended client team. Our analysts can be quickly deployed with the clients on a full-time basis helping them ramp up quickly thus preparing them to deal with uncertain demands.



Information Memorandums (CIMs)

We prepare detailed CIMs to support organizations and successfully present investment opportunities to potential investors. CIMs incorporate data on many parts of the business, operational, financial and Management information.



Client Training

Our experienced team provides training on Financial modelling to Industry professionals.



Students' training and development

We provide financial modelling Courses to college graduates. Our courses help students bridge the gap between the skills acquired during the academics and the skills required in the professional career.



Team Biographies



Mayur Deshmukh
CEO

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T: +91 898 369 8796
+1 925 230 9952

Pune Office

Wheaton Advisors Pvt Ltd

Mayur, a finance professional, has over 5 years of work experience in building financial models and preparing pitch books.

Domain Expertise:

Financial modelling , feasibility assessment, financial planning and model audit, Equity raising and debt funding, Project valuation

Sector Experience:

Mining, Consumer Discretionary, Solar, Oil and Gas

Past Experience:

Hannam & Partners (H&M), Research Analyst(M&A division) – Automatic Data Processing(ADP), Financial Analyst – Globeflex Research India Pvt, Research Analyst(Financial modelling)

Education:

MBA degree from Pune University, Pune – Applied Corporate Finance from Stern School of business – NYU, CFA Level 1



Hitesh Hiran
Advisor

Mumbai Office

Wheaton Advisors Pvt Ltd

Hitesh, a strategy & finance professional, has over 9 years of diversified industry & consulting experience. He is a Gold Medalist in Finance.

Domain Expertise:

Project finance & structuring, transactions, feasibility assessment, financial modelling and model audit, public- private partnerships, strategy and planning

Sector Experience:

Infrastructure, transportation, cities, energy & real estate sectors

Past Experience:

PricewaterhouseCoopers (PwC) - Infrastructure Advisory Larsen & Toubro Ltd - Engineering & Construction (E&C)

Education:

MBA from Great Lakes Institute of Management, Chennai Bachelors in Mechanical Engineering from V.J.T.I., Mumbai.

Team Biographies



Ronak Jain
Advisor

Pune Office

Wheaton Advisors Pvt Ltd

Ronak has over 10 years of diversified experience across industry, consulting and investment banking experience.

Domain Expertise:

Investment banking (Debt Capital Market), project finance transactions, financial modelling and model audit

Sector Experience:

Infrastructure, education, oil & gas, energy, banking & financial services

Past Experience:

Crisil – Royal Bank of Scotland – Educomp Solutions – Larsen & Toubro Ltd

Education:

MBA from Great Lakes Institute of Management, Chennai – Bachelors in Chemical Engineering from M.B.M. Engineering College Jodhpur, Rajasthan



Ravindra Chitlangi
Advisor

Pune Office

Wheaton Advisors Pvt Ltd

Ravindra has over 10 years of diversified experience across industry, consulting and investment banking experience

Domain Expertise:

Raising debt financing, financial modelling, term sheet negotiation and programming apps

Sector Experience:

Infrastructure, banking & financial services

Past Experience:

Associate VP at Piramal Finance, Associate Director Yes Bank

Education:

Dual MBA degree from IIM Ahmedabad and Bocconi University, Italy



Manish Singh
Advisor

Pune Office

Wheaton Advisors Pvt Ltd

Manish has over 10 years of experience in Equity Research and Portfolio Management field

Domain Expertise:

Financial Modelling, Mergers and Acquisitions, Currency Management, DCF Valuation and Industry Analysis

Sector Experience:

Telecom, Technology, e-commerce, Insurance, Financial Services

Past Experience:

AT&T, TCS, Legal & General, Citi bank

Education:

He holds a dual MBA from Great Lakes Institute of Management and Illinois Institute of Technology, USA – CFA Level 3 cleared

Projects Handled as an Independent Consultant



Third Party Independent Financial Model Audit and Financial modeling for InfraSalience

Business Valuation and Investor Presentation for Insurance Efficient

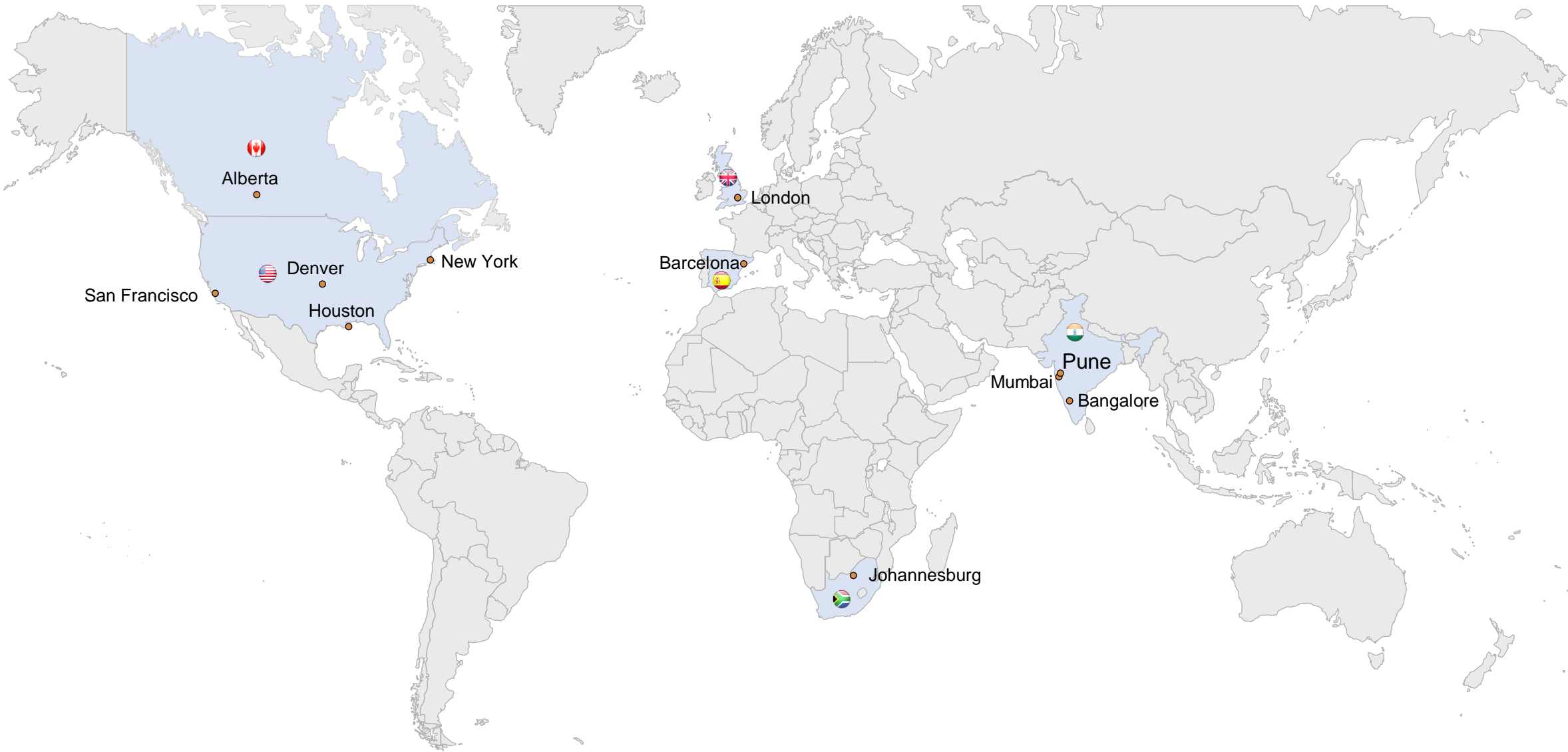
Financial Modeling for ASEC Inc

Aquent Impex India Pvt. Ltd. Promoter Office Advisory,
Project Management and Fund Raising

Investor Presentation for Nelson Lumber & NORC

Investor Presentation for IPS E service, Sahaj Fashion

Client Location



Few of Our Clients



Nephin
Capital



MM
MM Media
Group



FORGEWELL INDUSTRIES



daloopa




Pikes Peak Capital




MONTEVALLE

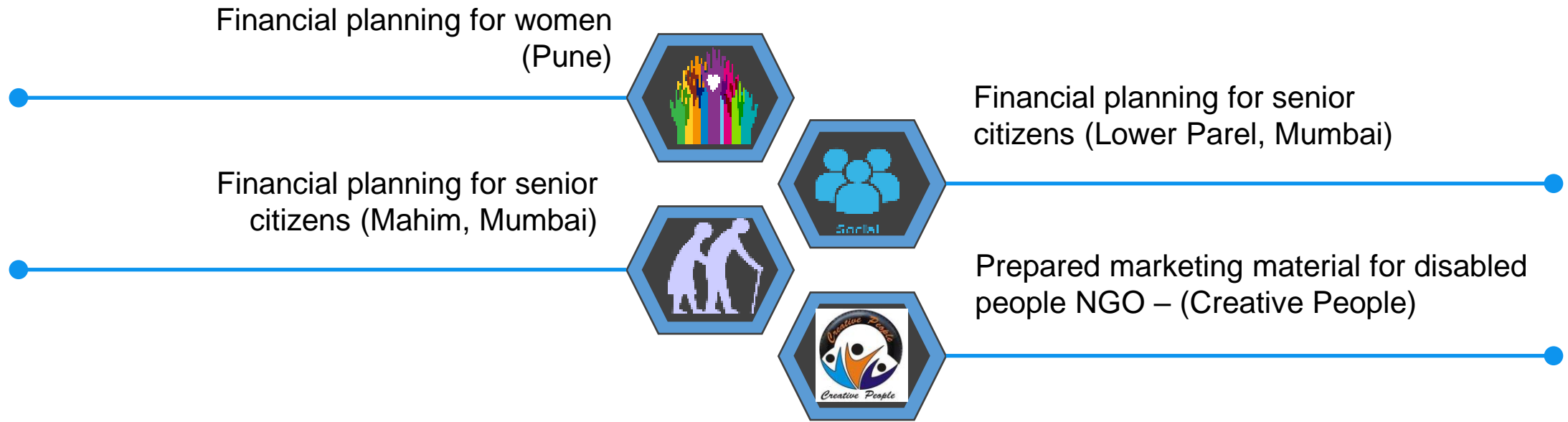

NELSON LUMBER
CONSTRUCTION



Corporate Social Responsibility



Associated with Yashwantrao Chavan Academy of Development Administration (YASHADA), the administrative training institute of the Government of Maharashtra in raising awareness about investments and financial planning. These programs are conducted on non-profit basis.





Wheaton Advisors



India Office

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